UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 27, 2021



United Parcel Service, Inc. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-15451 (Commission File Number)

58-2480149 (IRS Employer Identification No.)

55 Glenlake Parkway, N.E., Atlanta, Georgia	30328
Address of principal executive offices) (7)	n Codo)

Registrant's telephone number, including area code (404) 828-6000

Not Applicable

	(Former name or former address, if changed since last report)
Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Class B common stock, par value \$0.01 per share	UPS	New York Stock Exchange
0.375% Senior Notes due 2023	UPS23A	New York Stock Exchange
1.625% Senior Notes Due 2025	UPS25	New York Stock Exchange
1% Senior Notes due 2028	UPS28	New York Stock Exchange
1.500% Senior Notes due 2032	UPS32	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth	company as defined in Rule 405 of the Securities A	Act of 1933 (§230.405 of this chapter) or Rule	e 12b-2 of the Securities Exchange Act of
1934 (§240.12b-2 of this chapter). Emerging growth company. □			

If an emerging growth company, indicate by check mark if the registrant has elected not use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02 — Results of Operations and Financial Condition.

On July 27, 2021, United Parcel Service, Inc. (the "Company") issued a press release containing information about the Company's results of operations for the second quarter ended June 30, 2021. The Company also posted on its website at www.investors.ups.com financial statement schedules containing additional detail about the Company's results of operations for the same period.

A copy of the press release is attached hereto as Exhibit 99.1. A copy of the financial statement schedules are attached hereto as Exhibit 99.2.

Item 9.01 — Financial Statements and Exhibits.

(d) Exhibits

99.1 Press release dated July 27, 2021 "UPS RELEASES 2Q 2021 EARNINGS"

99.2 Q2 2021 financial statement schedules

104 The cover page from this Current Report on Form 8-K, formatted in Inline XBRL

The information contained in Items 2.02 and 9.01 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filings under the Securities Act of 1933 or the Exchange Act, except as may be expressly set forth by reference in any such filing.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED PARCEL SERVICE, INC.

July 27, 2021 /s/ BRIAN NEWMAN

Date:

Brian Newman Senior Vice President, Chief Financial Officer and Treasurer

For Immediate Release

UPS RELEASES 2Q 2021 EARNINGS

- Consolidated Revenues of \$23.4B, Up 14.5% from Last Year
- Consolidated Operating Profit of \$3.3B, Up 47.3% from Last Year; Up 40.8% on an Adjusted* Basis
- Diluted EPS of \$3.05, up 50.2% from Last Year; Adjusted Diluted EPS Up 43.7% to \$3.06

ATLANTA – July 27, 2021 – UPS (NYSE:UPS) today announced second-quarter 2021 consolidated revenue of \$23.4 billion, a 14.5% increase over the second quarter of 2020. Consolidated operating profit was \$3.3 billion, up 47.3% compared to the second quarter of 2020, and up 40.8% on an adjusted basis. Diluted earnings per share were \$3.05 for the quarter, 50.2% above the same period in 2020, and up 43.7% on an adjusted basis.

For the second quarter of 2021, GAAP results include after-tax transformation and other charges of \$11 million, equivalent to \$0.01 per share. Also in the second quarter, the company completed its divestiture of UPS Freight on April 30. The sale triggered re-measurement of certain U.S. pension and postretirement benefit plans. As a result, UPS pension and postretirement liabilities were lowered by \$2.1 billion. The re-measurement had no meaningful impact to the company's consolidated second-quarter net earnings. Year-to-date cash from operations was \$8.5 billion, up 42.2% compared to the same period in 2020, with free cash flow of \$6.8 billion, a 74.7% increase above the first six months of 2020.

"I want to thank all UPSers for executing our strategy and delivering high service levels, which fueled record financial results in the second quarter," said Carol Tomé, UPS chief executive officer. "Through our better not bigger framework, we are moving our world forward by delivering what matters."

U.S. Domestic Segment

		<u>Adjusted</u>		Adjusted
	<u>2Q 2021</u>	<u>2Q 2021</u>	<u>2Q 2020</u>	<u>2Q 2020</u>
Revenue	\$14,402M		\$13,074M	
Operating profit	\$1,567M	\$1,675M	\$1,182M	\$1,215M

- Revenue was up 10.2%, driven by a 13.4% increase in revenue per piece from strong improvement in all products.
- Operating margin was 10.9%; adjusted operating margin was 11.6%.

International Segment

international Segment				
	<u>2Q 2021</u>	<u>Adjusted</u>		<u>Adjusted</u>
		<u>2Q 2021</u>	<u>2Q 2020</u>	<u>2Q 2020</u>
Revenue	\$4,817M		\$3,705M	
Operating profit	\$1,184M	\$1,190M	\$771M	\$842M

- Revenue increased 30.0%, led by Europe.
- Operating margin was 24.6%; adjusted operating margin was 24.7%.

Supply Chain Solutions Segment

	2Q 2021	<u>Adjusted</u> 2 <u>Q</u> 2021	2Q 2020	<u>Adjusted</u> 2Q 2020
Revenue	\$4,205M		\$3,680M	
Operating profit	\$507M	\$408M	\$259M	\$267M

- Revenue increased 14.3%, driven by strong demand in nearly all businesses.
- Operating margin was 12.1%; adjusted operating margin was 9.7%.

Outlook

For 2021, the company is projecting consolidated operating margin of approximately 12.7% and return on invested capital of approximately 28%. Further, the company is reaffirming its capital allocation plans for 2021:

- Capital expenditures are planned to be about \$4.0 billion.
- Long-term debt repayments of \$2.55 billion have been completed.
- Effective tax rate for the remainder of the year is expected to be around 23%.

Contacts:
UPS Media Relations: 404-828-7123 or pr@ups.com
UPS Investor Relations: 404-828-6059 (option 4) or investor@ups.com

^{* &}quot;Adjusted" amounts are non-GAAP financial measures. See the appendix to this release for a discussion of non-GAAP financial measures, including a reconciliation to the most closely correlated GAAP measure.

Conference Call Information

UPS CEO Carol Tomé and CFO Brian Newman will discuss second-quarter results with investors and analysts during a conference call at 8:30 a.m. ET, July 27, 2021. That call will be open to others through a live Webcast. To access the call, go to www.investors.ups.com and click on "Earnings Conference Call." Additional financial information is included in the detailed financial schedules being posted on www.investors.ups.com under "Quarterly Earnings and Financials" and as filed with the SEC as an exhibit to our Current Report on Form 8-K.

About UPS

UPS (NYSE: UPS) is one of the world's largest package delivery companies with 2020 revenue of \$84.6 billion, and provides a broad range of integrated logistics solutions for customers in more than 220 countries and territories. The company's more than 540,000 employees embrace a strategy that is simply stated and powerfully executed: Customer First. People Led. Innovation Driven. UPS is committed to reducing its impact on the environment and supporting the communities we serve around the world. UPS also takes a strong and unwavering stance in support of diversity, equality, and inclusion. The company can be found on the Internet at www.ups.com, with more information at about.ups.com and www.investors.ups.com.

Forward-Looking Statements

This release and our filings with the Securities and Exchange Commission contain and in the future may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements other than those of current or historical fact, and all statements accompanied by terms such as "will," "believe," "project," "expect," "estimate," "assume," "intend," "anticipate," "target," "plan," and similar terms, are intended to be forward-looking statements. Forward-looking statements are made subject to the safe harbor provisions of the federal securities laws pursuant to Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

From time to time, we also include written or oral forward-looking statements in other publicly disclosed materials. Such statements may relate to our intent, belief, forecasts of, or current expectations about our strategic direction, prospects, future results, or future events; they do not relate strictly to historical or current facts. Management believes that these forward-looking statements are reasonable as and when made. However, caution should be taken not to place undue reliance on any forward-looking statements because such statements speak only as of the date when made and the future, by its very nature, cannot be predicted with certainty.

Forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or anticipated results. These risks and uncertainties, include, but are not limited to: continued uncertainties related to the impact of the COVID-19 pandemic on our business and operations, financial performance and liquidity, our customers and suppliers, and on the global economy; changes in general economic conditions, in the U.S. or internationally; significant competition on a local, regional, national and international basis; changes in our relationships with our significant customers; changes in the regulatory environment in the U.S. or internationally; increased or more complex physical or data security requirements; legal, regulatory or market responses to global climate change; results of negotiations and ratifications of labor contracts; strikes, work stoppages or slowdowns by our employees; the effects of changing prices of energy, including gasoline, diesel and jet fuel, and interruptions in supplies of these commodities; changes in exchange rates or interest rates; uncertainty from the expected discontinuance of LIBOR and transition to any other interest rate benchmark; our ability to maintain our brand image; our ability to attract and retain qualified employees; breaches in data security; disruptions to the Internet or our technology infrastructure; interruptions in or impacts on our business from natural or manmade events

or disasters including terrorist attacks, epidemics or pandemics; our ability to accurately forecast our future capital investment needs; exposure to changing economic, political and social developments in international and emerging markets; changes in business strategy, government regulations, or economic or market conditions that may result in impairment of our assets; increases in our expenses or funding obligations relating to employee health, retiree health and/or pension benefits; potential additional U.S. or international tax liabilities; potential claims or litigation related to labor and employment, personal injury, property damage, business practices, environmental liability and other matters; our ability to realize the anticipated benefits from acquisitions, dispositions, joint ventures or strategic alliances; our ability to realize the anticipated benefits from our transformation initiatives; cyclical and seasonal fluctuations in our operating results; our ability to manage insurance and claims expenses; and other risks discussed in our filings with the Securities and Exchange Commission from time to time, including our Annual Report on Form 10-K for the year ended December 31, 2020 and subsequently filed reports. You should consider the limitations on, and risks associated with, forward-looking statements and not unduly rely on the accuracy of predictions contained in such forward-looking statements. We do not undertake any obligation to update forward-looking statements to reflect events, circumstances, changes in expectations, or the occurrence of unanticipated events after the date of those statements.

Reconciliation of GAAP and non-GAAP Financial Measures

From time to time we supplement the reporting of our financial information determined under generally accepted accounting principles ("GAAP") with certain non-GAAP financial measures. These include: "adjusted" compensation and benefits; operating expenses; operating profit; operating margin; other income and (expense); income before income taxes; income tax expense; effective tax rate; net income and earnings per share. We present revenue and revenue per piece on a constant currency basis. Additionally, we disclose free cash flow and return on invested capital ("ROIC").

We believe that these non-GAAP measures provide meaningful information to assist users of our financial statements in more fully understanding our financial results and cash flows and assessing our ongoing performance, because they exclude items that may not be indicative of, or are unrelated to, our underlying operations and may provide a useful baseline for analyzing trends in our underlying businesses. These non-GAAP measures are used internally by management for business unit operating performance analysis, business unit resource allocation and in connection with incentive compensation award determinations.

Non-GAAP financial measures should be considered in addition to, and not as an alternative for, our reported results prepared in accordance with GAAP. Our adjusted financial information does not represent a comprehensive basis of accounting. Therefore, our adjusted financial information may not be comparable to similarly titled information reported by other companies.

Restructuring and Other Charges

Adjusted operating profit, operating margin, income before income taxes, net income and earnings per share may exclude the impact of charges related to any restructuring programs, including transformation costs and asset impairments.

Changes in Foreign Currency Exchange Rates and Hedging Activities

Currency-neutral revenue, revenue per piece and operating profit exclude the period over period impact of foreign currency exchange rate changes and any foreign currency hedging activities. These measures are calculated by dividing current period reported U.S. dollar revenue, revenue per piece and operating profit by the current period average exchange rates to derive current period local currency revenue, revenue per piece and operating profit. The derived amounts are then multiplied by the average foreign exchange rates used to translate the comparable results for each month in the prior year period (including

the impact of any foreign currency hedging activities). The difference between the current period reported U.S. dollar revenue, revenue per piece and operating profit and the derived current period U.S. dollar revenue, revenue per piece and operating profit is the period over period impact of foreign currency exchange rates and hedging activities.

Mark-To-Market Pension and Postretirement Adjustments

We recognize changes in the fair value of plan assets and net actuarial gains and losses in excess of a 10% corridor for our pension and postretirement defined benefit plans immediately as part of other pension income (expense). We supplement our presentation of certain financial data with non-GAAP measures that exclude the impact of gains and losses recognized in excess of the 10% corridor and the related income tax effects. We believe excluding these mark-to-market impacts provides important supplemental information by removing the volatility associated with short-term changes in market interest rates, equity values, and similar factors.

The deferred income tax effects of mark-to-market pension and postretirement adjustments are calculated by multiplying the statutory tax rates applicable in each tax jurisdiction, including the U.S. federal jurisdiction and various U.S. state and non-U.S. jurisdictions, by the adjustments.

Free Cash Flow

We calculate free cash flow as cash flows from operating activities less capital expenditures, proceeds from disposals of property, plant and equipment, and plus or minus the net changes in finance receivables and other investing activities. We believe free cash flow is an important indicator of how much cash is generated by our ongoing business operations and we use this as a measure of incremental cash available to invest in our business, meet our debt obligations and return cash to shareowners.

Return on Invested Capital

ROIC is calculated as the trailing twelve months ("TTM") of adjusted operating income divided by the average of total debt, non-current pension and postretirement benefit obligations and shareowners' equity, at the current period end and the corresponding period end of the prior year. Because ROIC is not a measure defined by GAAP, we calculate it, in part, using non-GAAP financial measures that we believe are most indicative of our ongoing business performance. We consider ROIC to be a useful measure for evaluating the effectiveness and efficiency of our long-term capital investments.

Forward-Looking Non-GAAP Metrics

From time to time when presenting forward-looking non-GAAP metrics, we are unable to provide quantitative reconciliations to the most closely correlated GAAP measure due to the uncertainty in the timing, amount or nature of any adjustments, which could be material in any period.

Reconciliation of GAAP and Non-GAAP Income Statement Items (in millions, except per share amounts):

Three Months Ended June 30, 2021

		As-Reported (GAAP)	Transformation & Other Adj. (1)	As-Adjusted (Non-GAAP)
Operating profit:				
U.S. Domestic Package	\$	1,567 \$	108	\$ 1,675
International Package		1,184	6	1,190
Supply Chain Solutions	_	507	(99)	408
Operating Profit		3,258	15	3,273
Other Income and (Expense):				
Other pension income (expense)		302	_	302
Investment income and other		43	_	43
Interest expense		(167)	_	(167)
Total Other Income (Expense)	\$	178\$	_	\$ 178
Income Before Income Taxes		3,436	15	3,451
Income Tax Expense		760	4	764
Net Income	\$	2,676 \$	11	\$ 2,687
Basic Earnings Per Share	\$	3.06\$	0.01	\$ 3.07
Diluted Earnings Per Share	\$	3.05 \$	0.01	\$ 3.06

⁽¹⁾ Transformation & Other of \$15 million reflects a gain on the divestiture of UPS Freight of \$101 million, other employee benefits costs of \$55 million and other costs of \$61 million.

Reconciliation of Currency Adjusted Revenue, Revenue Per Piece, and Adjusted Operating Profit (in millions, except per piece amounts):

Three Months Ended June 30,

	A	2021 as-Reported (GAAP)	2020 As-Reported (GAAP)	% Change (GAAP)	Currency Impact	2021 Currency Neutral (Non-GAAP) ⁽¹⁾	% Change (Non-GAAP)
Average Revenue Per Piece:							
International Package:							
Domestic	\$	7.44	\$ 6.37	16.8 %	\$ (0.66)	\$ 6.78	6.4 %
Export		32.60	28.56	14.1 %	(1.15)	31.45	10.1 %
Total International Package	\$	19.32	\$ 16.73	15.5 %	\$ (0.89)	\$ 18.43	10.2 %
				•			
Consolidated	\$	12.26	\$ 10.63	15.3 %	\$ (0.14)	\$ 12.12	14.0 %
Revenue:							
U.S. Domestic Package	\$	14,402	\$ 13,074	10.2 %	\$	\$ 14,402	10.2 %
International Package		4,817	3,705	30.0 %	(218)	4,599	24.1 %
Supply Chain Solutions		4,205	3,680	14.3 %	(64)	4,141	12.5 %
Total revenue	\$	23,424	\$ 20,459	14.5 %	\$ (282)	\$ 23,142	13.1 %

⁽¹⁾ Amounts adjusted for period over period foreign currency exchange rate and hedging differences

	As-A	2021 Adjusted -GAAP) ⁽¹⁾	As-	2020 Adjusted -GAAP) ⁽¹⁾	% Change (Non-GAAP)	Currency Impact	2021 As-Adjusted Currency Neutral (Non-GAAP) ⁽²⁾	% Change (Non-GAAP)
As-Adjusted Operating Profit:								
U.S. Domestic Package	\$	1,675	\$	1,215	37.9 % \$	_	\$ 1,675	37.9 %
International Package		1,190		842	41.3 %	(42)	1,148	36.3 %
Supply Chain Solutions		408		267	52.8 %	6	414	55.1 %
Total operating profit	\$	3,273	\$	2,324	40.8 % \$	(36)	\$ 3,237	39.3 %

⁽¹⁾ Amounts adjusted for transformation & other

⁽²⁾ Amounts adjusted for transformation & other and period over period foreign currency exchange rate and hedging differences

Reconciliation of Free Cash Flow (Non-GAAP measure) (in millions):

Six Months Ended June 30,

Six Months Ended suite 30,	
	2021
Cash flows from operating activities	\$ 8,454
Capital expenditures	(1,670)
Proceeds from disposals of PP&E	15
Net change in finance receivables	16
Other investing activities	(11)
Free Cash Flow (Non-GAAP measure)	\$ 6,804

Amounts are subject to reclassification.

United Parcel Service, Inc. Selected Financial Data - Second Quarter (unaudited)

Three Months Ended June 30

Operating expenses 1,835 1,892 943 7.9 U.S. Domesic Package 3,633 2,934 699 23.8 Supply Chain Solutions (2) 20,66 18,247 1,919 10.1 Total operating expenses 20,66 18,247 1,919 10.1 Operating profit 30,89 1,934 70.1 18.1 U.S. Domesic Package 1,184 771 413 35.6 Supply Chain Solutions (3) 25,28 22,19 2,48 58.8 Supply Chain Solutions (3) 25,28 22,19 1,04 43.3 Total operating profit 32,88 22,19 1,04 43.3 Ober prison income (expense) 32,8 22,12 1,04 43.3 Other penson income (expense) 33 1 42 M. Universitant income (expense) 33 1 45 M. Universitant income (expense) 18 3 1 4 M. Universitant income (expense) 28 2,5			June 30	,		
Section Sect			2021	2020	Change	% Change
No. Some since Some since						
1.5 1.5						
International Package 4,817 3,765 1,121 30.0 36.0 52.5 14.3 36.0 52.5 14.3 36.0 52.5 14.3 36.0 52.5 14.3 36.0 52.5 14.3 36.0 52.5 14.3 36.0 52.5 36.0		•	14 402 S	13.074	1 328	10.2 0
Supplication Subleaded 4,20 3,08 5,05 14.3 Total review 2,32 2,04 2,05 2,05 Operating excenses 3,23 1,02 4,03 2,03	e e e e e e e e e e e e e e e e e e e	ψ				
Total revenue						
U.S. Domesic Package 12,835 1,1802 943 7.9 International Package 3,638 2,934 699 2.8 Supply Chain Solutions ⁽²⁾ 2,008 3,421 2,77 8,10 Operating professor 2,008 3,628 3,421 2,77 8,10 Operating professor 3,508 3,508 3,20 3,50 2,50 2,80 2,80 Operating professor 1,184 771 4,13 3,26 3,26 3,20 2,80 2,80 3,28 3,20 4,80 3,28 3,20 2,80 2,80 3,80 3,20 3,20 2,80 2,80 3,80 3,20 3,20 2,80 2,80 3,80 3,20						14.5
U.S. Domestic Package 12,835 1,1892 43,8 7.9 International Package 3,638 2,934 699 23,8 Supply Chain Solutions ⁽²⁾ 3,608 3,421 2,77 8,1 Total operating expenses 2,008 3,608 3,421 2,77 8,1 Operating profit 2,008 1,184 771 418 3,26 1,2 Supply Chain Solutions ⁽²⁾ 3,72 2,59 2,88 3,26 International Package 1,184 771 418 3,26 3,26 Operating profit 3,02 2,59 2,88 3,26 3,28 3,21 3,26 3,28 3,22 3,28 <	Operating expenses:					
International Package 3,33 2,94 699 2.8 Supply Chain Solutions ¹⁰ 3,69 3,29 3,21 279 8.1 Total operating expenses 2,016 18,24 1919 10.5 Operating profit 1,567 1,182 285 38,25 29,24 1919 35,65 US. Domestic Package 1,567 1,182 285 38,25 32,22 1949 35,68 US. Domestic Package 3,78 2,72 1943 35,68 36,8			12,835	11,892	943	7.9
Total operating expenses	-		3,633	2,934	699	23.8
Operating profit: U.S. Domesic Package 1,567 1,182 385 32,6 International Package 1,184 771 413 33,6 Supply Chain Solutions ² 259 248 98,8 Total operating profit 325 2,21 1,040 47,3 Other income (expense) 32 327 259 7,60 Other income (expense) 32 327 259 7,60 Other income (expense) 32 327 259 7,60 Investment income and other 143 1 42 NV Investment income (expense) 178 145 33 22.8 Income before income (expense) 760 589 170 9,0 Not income (expense) 760 589 171 29,0 Not income as a percentage of revenue 780 2,0 5 2,0 5 1,0 5 1,0 5 1,0 5 1,0 5 1,0 5 2,0 5 1,0	Supply Chain Solutions (2)		3,698	3,421	277	8.1
Ü.S. Domestic Package 1,567 1,182 385 32.6 International Package 1,184 771 413 536 Supply Chain Solutions Package 3,258 2,212 1,046 47.3 Total operating profit 3,258 2,212 1,046 47.3 Other pension income (expense) 302 3,27 2,25 7.6 Investment income and other 43 1 42 NV Interest expense 1,187 1,48 33 2,28 1,76 8.7 Interest expense of the come (expense) 1,78 1,48 3,3 1,42 1,70 4,8 Interest expense (benefit) 7,76 1,78 1,70 4,8 1,0 2,2 1,7 2,9 1,0 4,8 1,0 3,0 2,3 1,0 9,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0	Total operating expenses		20,166	18,247	1,919	10.5
International Package 1,184 771 413 3.6 a.6 s.6 s.6 s.6 s.6 s.6 s.6 s.6 s.6 s.6 s	Operating profit:					
Supply Chain Solutions © 507 259 248 98.8 Total operating profit 328 2,21 1,046 473 Other jump comprisher 302 327 (25) (76) Une pension income (expense) 332 327 (25) (76) Interest expense 133 18 42 (87) Interest expense 178 145 33 228 Income before income taxes 2,345 2,357 1,079 45.8 Income before income taxes 2,345 2,357 1,079 45.8 Income tax expense foencing 3,266 2,357 1,079 45.8 Income tax expense foencing 3,267 1,768 30 2,579 1,079 45.8 Income tax expense foencing 3,267 3,268 4,09 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8 45.8	U.S. Domestic Package		1,567	1,182	385	32.6
Total operating profit	International Package		1,184	771	413	53.6 9
Other income (expense): 302 327 25 7.6 Investment income (expense) 43 1 42 N/ Interest expense (167) (183) 16 (8.7) Total other income (expense) 178 145 33 22.8 Income before income taxes 3,436 2,357 1,079 45.8 Income tax expense (benefit) 760 589 171 290 Net income 2,266 3 1,768 3 98 51.4 Net income as a percentage of revenue 2,266 3 2.0 3 10 25.0 3 1.7 25.0 3 1.7 25.0 3 1.7 25.0 3 1.0 3 2.0 3 1.0 3 2.0 3 1.0 3 2.0 3 1.0 3 3 2.0 3 1.0 3 3 2.0 3 1.0 3 3 2.0 3 1.0 3 3	Supply Chain Solutions (2)		507	259	248	95.8 9
Other pension income (expense) 302 327 C55 7.60 Investment income and other 43 1 42 NV Interest expense (167) (183) 16 (8.77) Total other income (expense) 178 145 33 22.8 Income before income taxes 3,436 2,337 1,079 45.8 Income as a percentage of revenue 760 589 171 29.0 Net income 11.4 % 8.5 908 51.4 Net income as a percentage of revenue 11.4 % 8.5 908 51.4 Net income as a percentage of revenue 11.4 % 8.5 90 51.4 Net income as a percentage of revenue 8.3.05 2.0.0 5.0 50.0 Wet income as a percentage of revenue 8.3.05 2.0.0 5.0 50.0 Wet income as a percentage of revenue 8.3.06 2.0.0 50.0 50.0 Weighted-average shares 8.3.06 8.0.0 9.0 10.0 50.0 Basi	Total operating profit		3,258	2,212	1,046	47.3
Minester texpense 43	Other income (expense):					
Total other income (expense)	Other pension income (expense)		302	327	(25)	(7.6)
Total other income (expense) 178 145 33 22.8 income before income taxes 3,436 2,357 1,079 45.8 income tax expense (benefit) 760 589 171 29.0 Net income 2,267 1,708 3 30.8 51.4 Net income as a percentage of revenue 11.4√√ 8.6√√ 30.8 5 40.8 51.4 50.0	Investment income and other		43	1	42	N/
1,000	Interest expense		(167)	(183)		(8.7)
Part	Total other income (expense)		178	145	33	22.8
Net income \$ 2,676 \$ 1,768 \$ 908 51.4 Net income as a percentage of revenue 11.4% 8.6% 8.6% Per share amounts: 8.3.06 \$ 2.04 \$ 1.02 \$ 50.0 50.0 Basic earnings per share \$ 3.05 \$ 2.03 \$ 1.02 \$ 50.0 50.0 Diluted earnings per share 875 \$ 866 9 1.00 \$ 10.0 50.0 Weighted-average shares outstanding: 878 878 869 9 9 1.0 10.0 Diluted 878 878 869 9 9 1.0 10.0 As Adjusted Income Data (1): 20.00 878 878 869 9 9 1.0 10.0 Departing profit: 20.00 878 8 1.675 8 1.215 8 460 37.0 37.9 U.S. Domestic Package 8 1.675 8 1.215 8 460 37.0 37.9 International Package 1.190 842 348 41.3 41.3 Supply Chain Solutions (2) 2.327 2.32 949 40.8 40.8 Total operating profit 3.273 2.32 949 40.8 40.8 Total operating profit 3.273 2.32 949 982 39.8 40.8 Income before income (expense) \$ 3.451 8 2.46 8 982 39.8 40.8 Income before income taxes \$ 3.451 8 2.46 8 982 39.8 40.8	Income before income taxes		3,436	2,357	1,079	45.8
Net income as a percentage of revenue 11.4 % 8.6 %	Income tax expense (benefit)		760	589	171	29.0
Per share amounts: Per sha	Net income	\$	2,676 \$	1,768	\$ 908	51.4
Basic earnings per share \$ 3.06 \$ 2.04 \$ 1.02 50.0 Diluted earnings per share \$ 3.05 \$ 2.03 \$ 1.02 50.2 Weighted-average shares outstanding: Basic 875 866 9 1.0 Diluted 878 869 9 1.0 As Adjusted Income Data (1): US. Domestic Package Supply Chain Solutions (2) Supply Chain Solutions (2) \$ 1,675 \$ 1,215 \$ 460 37.9 Income base (expense) 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total operating profit 3,273 2,324 949 40.8 Total operating profit 3,273 2,324 949 40.8 Total operating profit 3,451 \$ 2,469 \$ 982 39.8 Income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Income before income taxes \$ 3,651 \$ 1,851 \$ 36 45.2 Basic e	Net income as a percentage of revenue		11.4 %	8.6 %		
Diluted earnings per share \$ 3.05 \$ 2.03 \$ 1.02 50.2 Weighted-average shares outstanding: 875 866 9 1.0 Diluted 878 869 9 1.0 As Adjusted Income Data (*): Operating profit: U.S. Domestic Package \$ 1,675 \$ 1,215 \$ 460 37.9 International Package 1,190 842 348 41.3 Supply Chain Solutions (2) 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 Income before income taxes \$ 3,451 \$ 2,667 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 0.93 45.5 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Per share amounts:					
Weighted-average shares outstanding: Basic 875 866 9 1.0 Diluted 878 869 9 1.0 As Adjusted Income Data (1): Departing profit: U.S. Domestic Package \$ 1,675 \$ 1,215 \$ 460 37.9 International Package 1,190 842 348 41.3 Supply Chain Solutions (2) 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 1,78 \$ 145 \$ 33 22.8 Income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Basic earnings per share	\$	3.06 \$	2.04	\$ 1.02	50.0
Basic 875 866 9 1.0 Diluted 878 869 9 1.0 As Adjusted Income Data (1): As Adjusted Income Data (1): Deperating profit: U.S. Domestic Package \$ 1,675 \$ 1,215 \$ 460 37.9 International Package \$ 1,90 842 348 41.3 Supply Chain Solutions (2) 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 Income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Diluted earnings per share	\$	3.05 \$	2.03	\$ 1.02	50.2
Diluted 878 869 9 1.0 As Adjusted Income Data (b): Departing profit: U.S. Domestic Package \$ 1,675 \$ 1,215 \$ 460 37.9 International Package 1,190 842 348 41.3 Supply Chain Solutions (a) 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 Income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Weighted-average shares outstanding:					
As Adjusted Income Data (1): Deperating profit: U.S. Domestic Package \$ 1,675 \$ 1,215 \$ 460 37.9 International Package 1,190 842 348 41.3 Supply Chain Solutions (2) 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Basic		875	866	9	1.0
Operating profits U.S. Domestic Package \$ 1,675 \$ 1,215 \$ 460 37.9 International Package 1,190 842 348 41.3 Supply Chain Solutions (2) 408 267 141 52.8 Total operating profit 3,273 2,324 949 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Diluted		878	869	9	1.0
U.S. Domestic Package \$ 1,675 \$ 1,215 \$ 460 37.9 International Package 1,190 842 348 41.3 Supply Chain Solutions ⁽²⁾ 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 Income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	As Adjusted Income Data (1):					
International Package 1,190 842 348 41.3 Supply Chain Solutions ⁽²⁾ 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Operating profit:					
Supply Chain Solutions (2) 408 267 141 52.8 Total operating profit 3,273 2,324 949 40.8 Total operating profit \$ 178 \$ 145 \$ 33 22.8 Income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	U.S. Domestic Package	\$	1,675 \$	1,215	\$ 460	37.9
Total operating profit 3,273 2,324 949 40.8 Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 ncome before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	· · · · · · · · · · · · · · · · · · ·				348	41.3
Total other income (expense) \$ 178 \$ 145 \$ 33 22.8 Income before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Supply Chain Solutions (2)					52.8
ncome before income taxes \$ 3,451 \$ 2,469 \$ 982 39.8 Net income \$ 2,687 \$ 1,851 \$ 836 45.2 3asic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Total operating profit		3,273	2,324	949	40.8
Net income \$ 2,687 \$ 1,851 \$ 836 45.2 Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Total other income (expense)	\$	178 \$	145	\$ 33	22.8
Basic earnings per share \$ 3.07 \$ 2.14 \$ 0.93 43.5	Income before income taxes	•		2,469	\$ 982	39.8
	Net income	\$	2,687 \$			45.2
	Basic earnings per share					43.5
	Diluted earnings per share	\$	3.06 \$			43.7 %

⁽¹⁾ See Non-GAAP schedules for reconciliation of adjustments.(2) The divestiture of UPS Freight was completed on April 30, 2021.

United Parcel Service, Inc. Selected Operating Data - Second Quarter (unaudited)

Three Months Ended

	June 30								
	 2021	2020	Change	% Change					
Revenue (in millions):									
U.S. Domestic Package:									
Next Day Air	\$ 2,456 \$	1,984 \$	472	23.8 %					
Deferred	1,313	1,298	15	1.2 %					
Ground	10,633	9,792	841	8.6 %					
Total U.S. Domestic Package	 14,402	13,074	1,328	10.2 %					
International Package:									
Domestic	936	719	217	30.2 %					
Export	3,674	2,824	850	30.1 %					
Cargo and Other	207	162	45	27.8 %					
Total International Package	 4,817	3,705	1,112	30.0 %					
Supply Chain Solutions(1):									
Forwarding	2,309	1,771	538	30.4 %					
Logistics	1,162	977	185	18.9 %					
Freight	297	724	(427)	(59.0)%					
Other	437	208	229	110.1 %					
Total Supply Chain Solutions ⁽¹⁾	 4,205	3,680	525	14.3 %					
Consolidated	\$ 23,424 \$	20,459 \$	2,965	14.5 %					
Consolidated volume (in millions)	 1,551	1,564	(13)	(0.8)%					
Operating weekdays	64	64	_	0.0 %					
Average Daily Package Volume (in thousands):									
U.S. Domestic Package:									
Next Day Air	2,071	1,865	206	11.0 %					
Deferred	1,581	1,702	(121)	(7.1)%					
Ground	 16,856	17,560	(704)	(4.0)%					
Total U.S. Domestic Package	20,508	21,127	(619)	(2.9)%					
International Package:									
Domestic	1,967	1,764	203	11.5 %					
Export	1,761	1,545	216	14.0 %					
Total International Package	3,728	3,309	419	12.7 %					
Consolidated	 24,236	24,436	(200)	(0.8)%					
Average Revenue Per Piece:									
U.S. Domestic Package:									
Next Day Air	\$ 18.53 \$	16.62 \$	1.91	11.5 %					
Deferred	12.98	11.92	1.06	8.9 %					
Ground	9.86	8.71	1.15	13.2 %					
Total U.S. Domestic Package	10.97	9.67	1.30	13.4 %					
International Package:									
Domestic	7.44	6.37	1.07	16.8 %					
Export	32.60	28.56	4.04	14.1 %					
Total International Package	19.32	16.73	2.59	15.5 %					
Consolidated	\$ 12.26 \$	10.63 \$	1.63	15.3 %					

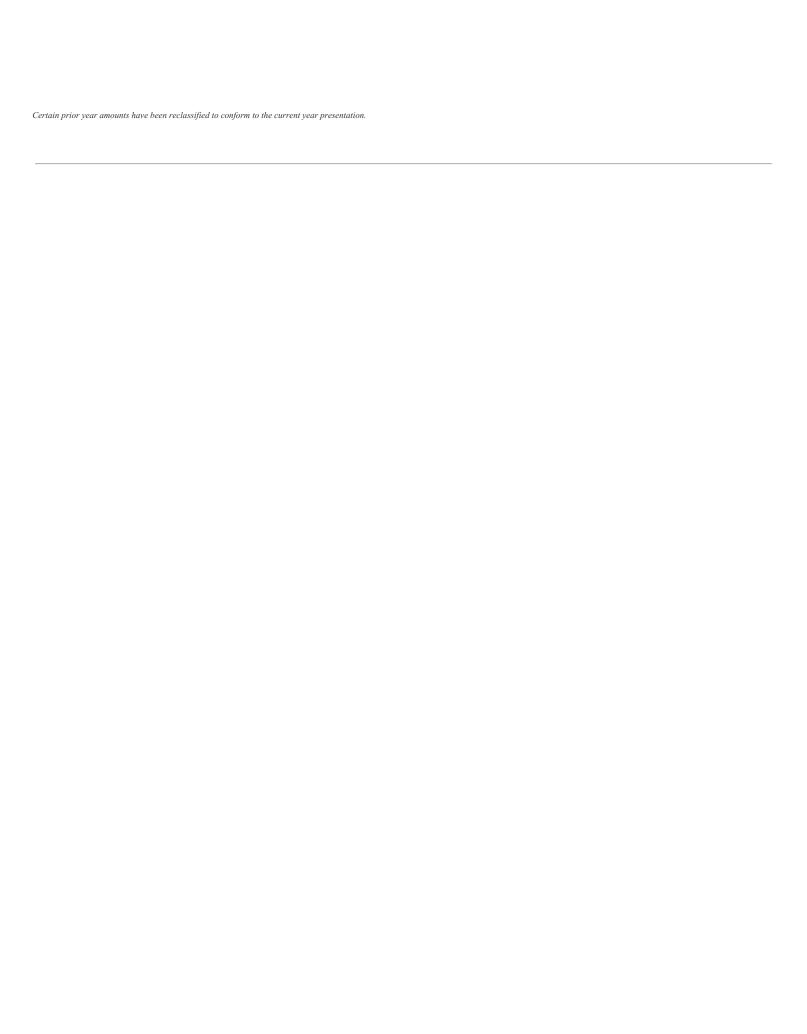
(1) The divestiture of UPS Freight was completed on April 30, 2021.

 $\label{thm:conform} \textit{Certain prior year amounts have been reclassified to conform to the current year presentation.}$

United Parcel Service, Inc. Detail of Operating Expenses - Second Quarter (unaudited)

Three Months Ended

	June 30								
	 2021		2020		Change	% Change			
(in millions)									
Compensation and benefits	\$ 11,327	\$	10,843	\$	484	4.5 %			
Repairs and maintenance	599		554		45	8.1 %			
Depreciation and amortization	739		661		78	11.8 %			
Purchased transportation	4,446		3,716		730	19.6 %			
Fuel	915		499		416	83.4 %			
Other occupancy	402		355		47	13.2 %			
Other expenses	1,738		1,619		119	7.4 %			
Total operating expenses	\$ 20,166	\$	18,247	\$	1,919	10.5 %			



United Parcel Service, Inc. Selected Financial Data - Year to Date (unaudited)

Six Months Ended June 30

		Ju	ne 30			
		2021		2020	Change	% Change
(amounts in millions, except per share data)						
Statement of Income Data: Revenue:						
U.S. Domestic Package	\$	28,412	\$	24,530	\$ 3,882	15.8 %
•	Þ	9,424	Э	7,088	2,336	33.0 9
International Package Supply Chain Solutions (2)		8,496		6,876	1,620	23.6 9
Total revenue		46,332		38,494	7,838	20.4 9
Operating expenses:				, .	,,,,,	
U.S. Domestic Package		25,486		22,984	2,502	10.9
International Package		7,155		5,766	1,389	24.1
Supply Chain Solutions (2)		7,668		6,460	1,208	18.7
Total operating expenses		40,309		35,210	5,099	14.5
Operating profit:						
U.S. Domestic Package		2,926		1,546	1,380	89.3
International Package		2,269		1,322	947	71.6
Supply Chain Solutions (2)		828		416	412	99.0
Total operating profit		6,023		3,284	2,739	83.4 9
Other income (expense):						
Other pension income (expense)		3,905		654	3,251	497.1
Investment income and other		56		19	37	194.7
Interest expense		(344)		(350)	6	(1.7)
Total other income (expense)		3,617		323	3,294	N/I
Income before income taxes		9,640		3,607	6,033	167.3
Income tax expense (benefit)		2,172		874	1,298	148.5
Net income	\$	7,468	\$	2,733	\$ 4,735	173.3 9
Net income as a percentage of revenue		16.1 %	%	7.1 %		
Per share amounts:						
Basic earnings per share	\$	8.54	\$	3.16	\$ 5.38	170.3 %
Diluted earnings per share	\$	8.51	\$	3.14	\$ 5.37	171.0 9
Weighted-average shares outstanding:						
Basic		874		865	9	1.0 9
Diluted		878		869	9	1.0 %
As Adjusted Income Data (1):						
Operating profit:						
U.S. Domestic Package	\$	3,138	\$	1,616	\$ 1,522	94.2 9
International Package		2,281		1,400	881	62.9
Supply Chain Solutions (2)		803		425	378	88.9
Total operating profit		6,222		3,441	2,781	80.8
Total other income (expense)	\$	327	\$	323	\$ 4	1.2 9
Income before income taxes	\$	6,549	\$	3,764	\$ 2,785	74.0 9
Net income	\$	5,117	\$	2,851	\$ 2,266	79.5
Basic earnings per share	\$	5.85	\$		\$ 2.55	77.3
Diluted earnings per share	\$	5.83	\$	3.28	\$ 2.55	77.7 %

⁽¹⁾ See Non-GAAP schedules for reconciliation of adjustments.
(2) The divestiture of UPS Freight was completed on April 30, 2021.

United Parcel Service, Inc. Selected Operating Data - Year to Date (unaudited)

Six Months Ended June 30

		June 30					
		2021	2020	Change	% Change		
Revenue (in millions):							
U.S. Domestic Package:							
Next Day Air	\$	4,787 \$	4,039 \$	748	18.5 %		
Deferred		2,573	2,495	78	3.1 %		
Ground		21,052	17,996	3,056	17.0 %		
Total U.S. Domestic Package		28,412	24,530	3,882	15.8 %		
International Package:							
Domestic		1,864	1,407	457	32.5 %		
Export		7,167	5,385	1,782	33.1 %		
Cargo and Other		393	296	97	32.8 %		
Total International Package		9,424	7,088	2,336	33.0 %		
Supply Chain Solutions(1):							
Forwarding		4,381	3,144	1,237	39.3 %		
Logistics		2,266	1,822	444	24.4 %		
Freight		1,064	1,490	(426)	(28.6)%		
Other		785	420	365	86.9 %		
Total Supply Chain Solutions(1)		8,496	6,876	1,620	23.6 %		
Consolidated	\$	46,332 \$	38,494 \$	7,838	20.4 %		
Consolidated volume (in millions)		3,072	2,916	156	5.4 %		
Operating weekdays		127	128	(1)	(0.8)%		
Average Daily Package Volume (in thousands):							
U.S. Domestic Package:							
Next Day Air		2,041	1,874	167	8.9 %		
Deferred		1,548	1,597	(49)	(3.1)%		
Ground		16,842	16,114	728	4.5 %		
Total U.S. Domestic Package		20,431	19,585	846	4.3 %		
International Package:							
Domestic		1,988	1,716	272	15.9 %		
Export		1,772	1,479	293	19.8 %		
Total International Package		3,760	3,195	565	17.7 %		
Consolidated		24,191	22,780	1,411	6.2 %		
Average Revenue Per Piece:							
U.S. Domestic Package:							
Next Day Air	\$	18.47 \$	16.84 \$	1.63	9.7 %		
Deferred		13.09	12.21	0.88	7.2 %		
Ground		9.84	8.72	1.12	12.8 %		
Total U.S. Domestic Package		10.95	9.79	1.16	11.8 %		
International Package:							
Domestic		7.38	6.41	0.97	15.1 %		
Export		31.85	28.45	3.40	12.0 %		
Total International Package	_	18.91	16.61	2.30	13.8 %		
Consolidated	\$	12.19 \$	10.74 \$	1.45	13.5 %		

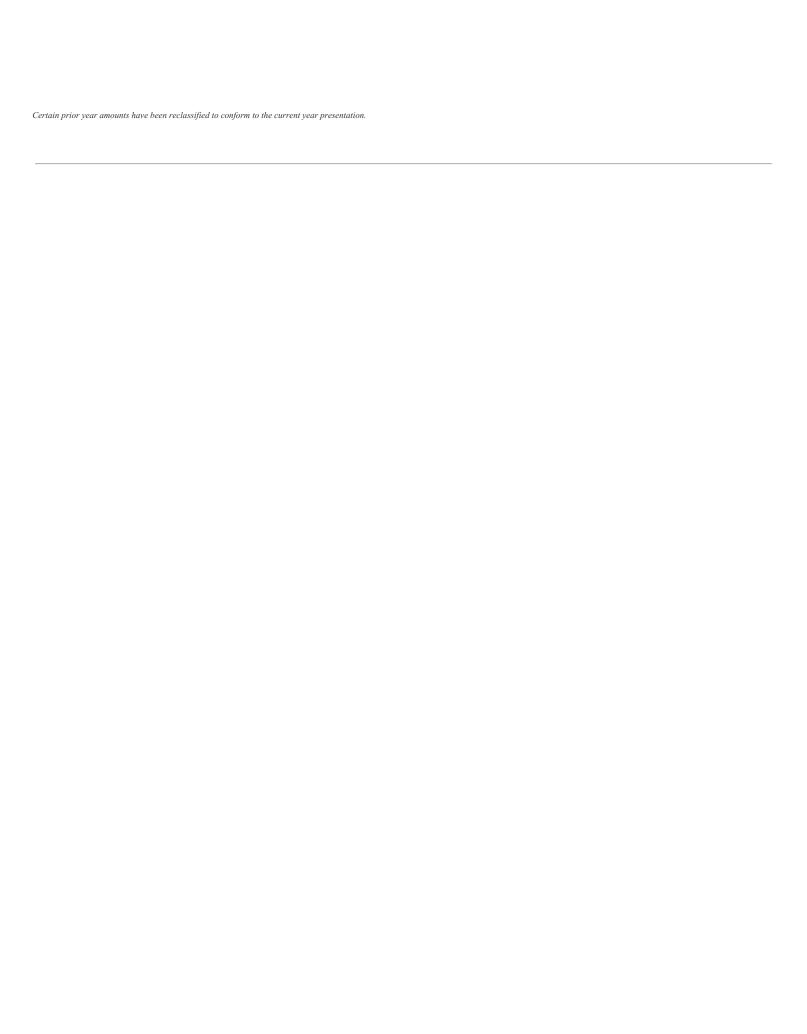
(1) The divestiture of UPS Freight was completed on April 30, 2021.

 $\label{thm:conform} \textit{Certain prior year amounts have been reclassified to conform to the current year presentation.}$

United Parcel Service, Inc. Detail of Operating Expenses - Year to Date (unaudited)

Six Months Ended

		Jui				
	_	2021	2020		Change	% Change
(in millions)	_					
Compensation and benefits	\$	22,810	\$ 20,929	\$	1,881	9.0 %
Repairs and maintenance		1,218	1,117		101	9.0 %
Depreciation and amortization		1,461	1,309		152	11.6 %
Purchased transportation		8,689	6,647		2,042	30.7 %
Fuel		1,722	1,260		462	36.7 %
Other occupancy		868	738		130	17.6 %
Other expenses		3,541	3,210		331	10.3 %
Total operating expenses	\$	40,309	\$ 35,210	\$	5,099	14.5 %



United Parcel Service, Inc. Consolidated Balance Sheets June 30, 2021 (unaudited) and December 31, 2020

	Jun	ne 30, 2021	December 31, 2020		
(amounts in millions)					
ASSETS					
Current Assets:					
Cash and cash equivalents	\$	9,608 \$			
Marketable securities		346	406		
Accounts receivables		10,260	10,888		
Less: Allowance for credit losses		(123)	(138)		
Accounts receivable, net		10,137	10,750		
Assets held for sale		_	1,197		
Other current assets		1,897	1,953		
Total Current Assets		21,988	20,216		
Property, Plant and Equipment, Net		32,631	32,254		
Operating Lease Right-Of-Use Assets		3,568	3,073		
Goodwill		3,357	3,367		
Intangible Assets, Net		2,238	2,274		
Investments and Restricted Cash		25	25		
Deferred Income Tax Assets		187	527		
Other Non-Current Assets		875	672		
Total Assets	<u>\$</u>	64,869 \$	62,408		
LIABILITIES AND SHAREOWNERS' EQUITY					
Current Liabilities:					
Current maturities of long-term debt, commercial paper and finance leases	\$	1,564 \$	2,623		
Current maturities of operating leases		556	560		
Accounts payable		6,563	6,455		
Accrued wage and withholdings		3,737	3,569		
Self-insurance reserves		1,110	1,085		
Accrued group welfare and retirement plan contributions		884	927		
Liabilities to be disposed of		_	347		
Other current liabilities		1,356	1,450		
Total Current Liabilities		15,770	17,016		
Long-Term Debt and Finance Leases		21,027	22,031		
Non-Current Operating Leases		3,038	2,540		
Pension and Postretirement Benefit Obligations		7,675	15,817		
Deferred Income Tax Liabilities		2,584	488		
Other Non-Current Liabilities		3,953	3,847		
Shareowners' Equity:					
Class A common stock		2	2		
Class B common stock		7	7		
Additional paid-in capital		1,329	865		
Retained earnings		12,531	6,896		
Accumulated other comprehensive loss		(3,064)	(7,113)		
Deferred compensation obligations		16	20		
Less: Treasury stock		(16)	(20)		
Total Equity for Controlling Interest		10,805	657		
Noncontrolling interests		17	12		
Total Shareowners' Equity		10,822	669		
	\$	64,869 \$			
Total Liabilities and Sharewoners' Equity	\$	04,809 \$	62,408		

United Parcel Service, Inc. Statements of Consolidated Cash Flows (unaudited)

(amounts in millions)

Six Months Ended
June 30,

	June 30,	
	2021	2020
ash Flows From Operating Activities:	7.400	2.722
Net income	\$ 7,468 \$	2,733
Adjustments to reconcile net income to net cash from operating activities:	1.461	1 200
Depreciation and amortization	1,461	1,309
Pension and postretirement benefit expense	(2,839)	321
Pension and postretirement benefit contributions	(276)	(263)
Self-insurance reserves	130	293
Deferred tax (benefit) expense	1,127	284
Stock compensation expense	521	368
Other (gains) losses	_	97
Changes in assets and liabilities, net of effects of business acquisitions:		
Accounts receivable	439	105
Other assets	169	301
Accounts payable	56	(617)
Accrued wages and withholdings	227	771
Other liabilities	(27)	239
Other operating activities	(2)	6
Net cash from operating activities	8,454	5,947
sh Flows From Investing Activities:		
Capital expenditures	(1,670)	(2,065)
Proceeds from disposal of businesses, property, plant and equipment	863	2
Purchases of marketable securities	(141)	(131)
Sales and maturities of marketable securities	214	241
Net change in finance receivables	16	16
Cash paid for business acquisitions, net of cash and cash equivalents acquired	(5)	_
Other investing activities	(11)	(6)
Net cash used in investing activities	(734)	(1,943)
ash Flows From Financing Activities:		
Net change in short-term debt	498	(892)
Proceeds from long-term borrowings	_	4,436
Repayments of long-term borrowings	(2,599)	(1,826)
Purchases of common stock	_	(231)
Issuances of common stock	141	131
Dividends	(1,718)	(1,683)
Other financing activities	(360)	(334)
Net cash used in financing activities	(4,038)	(399)
fect of Exchange Rate Changes on Cash, Cash Equivalents and Restricted Cash	16	(29)
et Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash	3,698	3,576
ash, Cash Equivalents and Restricted Cash:		
Beginning of period	5,910	5,238
End of period	\$ 9,608 \$	8,814

 $\label{thm:conform} \textit{Certain prior year amounts have been reclassified to conform to the current year presentation.}$

United Parcel Service, Inc. Reconciliation of Free Cash Flow (Non-GAAP measure) (unaudited)

(amounts in millions)

Six Months Ended
June 30,

	June 30,						
		2021		2020			
ash flows from operating activities	\$	8,454	\$	5,947			
Capital expenditures		(1,670)		(2,065)			
Proceeds from disposals of PP&E		15		2			
Net change in finance receivables		16		16			
Other investing activities		(11)		(6)			
Free Cash Flow (Non-GAAP measure)	\$	6,804	\$	3,894			

United Parcel Service, Inc. Adjusted Total Debt / Adjusted EBITDA (Non-GAAP measure) (unaudited)

(amounts in millions)

	 Q3 2020	Q4 2020	Q1 2021	 Q2 2021	TTM ⁽¹⁾
Net Income (loss)	\$ 1,957	\$ (3,347)	\$ 4,792	\$ 2,676	\$ 6,078
Add back:					
Income tax expense (benefit)	568	(941)	1,412	760	1,799
Interest expense	176	175	177	167	695
Depreciation and amortization	677	712	722	739	2,850
EBITDA	 3,378	(3,401)	7,103	4,342	11,422
Add back:					
Transformation and other	44	833	184	15	1,076
Defined benefit plans mark-to-market losses	_	6,484	_	_	6,484
Deduct:					
Defined benefit plans mark-to-market gain	_	_	(3,290)	_	(3,290)
Investment income and other	 (338)	(334)	(326)	(345)	(1,343)
Adjusted EBITDA	\$ 3,084	\$ 3,582	\$ 3,671	\$ 4,012	\$ 14,349
Debt and finance leases, including current maturities				\$ 22,591	\$ 22,591
Add back:					
Non-current pension and postretirement benefit obligations				7,675	7,675
Adjusted total debt				\$ 30,266	\$ 30,266
Adjusted total adjusted debt/adjusted EBITDA					2.11

(1) Trailing twelve months (TTM) ended June 30th

 $\label{thm:continuous} \textit{Certain prior year amounts have been reclassified to conform to the current year presentation.}$

United Parcel Service, Inc. Reconciliation of GAAP and As Adjusted Income Statement Data (unaudited):

Three Months Ended June 30,

millions, except per share amounts)			2021	, in the second	2020				
(in minoris, except per share amounts)	_	As-Reported (GAAP)	Transformation & Other Adj. (1)	As-Adjusted (Non-GAAP)	As-Reported (GAAP)	Transformation & Other Adj. (2)	As-Adjusted (Non-GAAP)		
	_								
U.S. Domestic Package	S	1,567	\$ 108	1,675	\$ 1,182	\$ 33	\$ 1,21		
International Package		1,184	6	1,190	771	71	842		
Supply Chain Solutions(3)		507	(99)	408	259	8	267		
Operating profit	_	3,258	15	3,273	2,212	112	2,324		
Other Income and (Expense):									
Other pension income (expense)		302	_	302	327	_	327		
Investment income and other		43	_	43	1	_			
Interest expense		(167)	_	(167)	(183)	_	(183		
Total Other Income (Expense)	\$	178	ş —	\$ 178	\$ 145	s —	\$ 145		
Income Before Income Taxes	_	3,436	15	3,451	2,357	112	2,469		
Income Tax Expense		760	4	764	589	29	61		
Net Income	S	2,676	\$ 11	\$ 2,687	\$ 1,768	\$ 83	\$ 1,851		
Basic Earnings Per Share	<u>\$</u>	3.06	\$ 0.01	\$ 3.07	\$ 2.04	\$ 0.10	\$ 2.14		
Diluted Earnings Per Share	<u>s</u>	3.05	\$ 0.01	\$ 3.06	\$ 2.03	\$ 0.10	\$ 2.13		
W. Shad share share started	_								
Weighted-average shares outstanding: Basic		875			866				
Diluted		878			869				

⁽¹⁾ Transformation & Other of \$15 million reflects a gain on the divestiture of UPS Freight of \$101 million, other employee benefits costs of \$55 million and other costs of \$61 million.

⁽²⁾ Transformation & Other of \$112 million reflects other employee benefits costs of \$81 million and other costs of \$31 million.

⁽³⁾ The divestiture of UPS Freight was completed on April 30, 2021.

United Parcel Service, Inc. Reconciliation of GAAP and As Adjusted Income Statement Data (unaudited):

Six Months Ended June 30,

(in millions, except per share amounts)			2021		2020						
	Reported GAAP)	Pension MTM Adj ⁽¹⁾ .	Transformation & Other Adj. (2)		As-Adjusted (Non-GAAP)		As-Reported (GAAP)		Transformation & Other Adj. (3)		As-Adjusted (Non-GAAP)
U.S. Domestic Package	\$ 2,926	s —	212	\$	3,138	\$	1,546	\$	70	\$	1,616
International Package	2,269	_	12		2,281		1,322		78		1,400
Supply Chain Solutions(4)	828		(25)		803		416		9		425
Operating profit	6,023	_	199		6,222		3,284		157		3,441
Other Income and (Expense):									,		
Other pension income (expense)	3,905	(3,290)	_		615		654		_		654
Investment income and other	56	_	_		56		19		_		19
Interest expense	(344)	_	_		(344)		(350)		_		(350)
Total Other Income (Expense)	\$ 3,617	\$ (3,290)	s —	\$	327	\$	323	\$		\$	323
Income Before Income Taxes	 9,640	(3,290)	199		6,549		3,607		157		3,764
Income Tax Expense	2,172	(788)	48		1,432		874		39		913
Net Income	\$ 7,468	\$ (2,502)	\$ 151	\$	5,117	\$	2,733	\$	118	\$	2,851
Basic Earnings Per Share	\$ 8.54	\$ (2.86)	\$ 0.17	\$	5.85	\$	3.16	\$	0.14	\$	3.30
Diluted Earnings Per Share	\$ 8.51	\$ (2.85)	\$ 0.17	\$	5.83	\$	3.14	\$	0.14	\$	3.28
Weighted-average shares outstanding:											
Basic	874						865				
Diluted	878						869				

 $^{(1) \} Represents \ a \ mark-to-market \ gain \ recognized \ outside \ of \ a \ 10\% \ corridor \ to \ the \ UPS \ IBT \ Pension \ Plan$

⁽²⁾ Transformation & Other of \$199 million reflects a gain on the divestiture of UPS Freight of \$101 million net of previously-recognized valuation allowance of \$66 million, other employee benefits costs of \$131 million and other costs of \$103 million.

⁽³⁾ Transformation & Other of \$157 million reflects other employee benefits costs of \$93 million and other costs of \$64 million.

⁽⁴⁾ The divestiture of UPS Freight was completed on April 30, 2021.

United Parcel Service, Inc. Supplemental Analysis of Currency - Second Quarter (unaudited)

Currency Neutral Revenue Per Piece, Revenue and As Adjusted Operating Profit

	Three Mo	Ended			Currency Neutral						
	 2021		2020	% Change		Currency		2021 (1)	% Change		
Average Revenue Per Piece:											
International Package:											
Domestic	\$ 7.44	\$	6.37	16.8 %	\$	(0.66)	\$	6.78	6.4 %		
Export	32.60		28.56	14.1 %		(1.15)		31.45	10.1 %		
Total International Package	\$ 19.32	\$	16.73	15.5 %	\$	(0.89)	\$	18.43	10.2 %		
Consolidated	\$ 12.26	\$	10.63	15.3 %	\$	(0.14)	\$	12.12	14.0 %		
	Three Mo	Ended				Currency Neutral					
	2021		2020	% Change		Currency		2021(1)	% Change		
Revenue (in millions):											
U.S. Domestic Package	\$ 14,402	\$	13,074	10.2 %	\$	_	\$	14,402	10.2 %		
International Package	4,817		3,705	30.0 %		(218)		4,599	24.1 %		
Supply Chain Solutions (3)	 4,205		3,680	14.3 %		(64)		4,141	12.5 %		
Total revenue	\$ 23,424	\$	20,459	14.5 %	\$	(282)	\$	23,142	13.1 %		
	Three Months Ended June 30							Currency Neutral			
	 2021		2020	% Change		Currency		2021(1)	% Change		
As-Adjusted Operating Profit (in millions)(2):											
U.S. Domestic Package	\$ 1,675	\$	1,215	37.9 %	\$	_	\$	1,675	37.9 %		
International Package	1,190		842	41.3 %		(42)		1,148	36.3 %		
Supply Chain Solutions (3)	 408		267	52.8 %		6		414	55.1 %		
Total operating profit	\$ 3,273	\$	2,324	40.8 %	\$	(36)	\$	3,237	39.3 %		

⁽¹⁾ Amounts adjusted for period over period foreign currency exchange rate and hedging differences

 $\label{thm:conform} \textit{Certain prior year amounts have been reclassified to conform to the current year presentation.}$

⁽²⁾ Amounts adjusted for transformation & other

⁽³⁾ The divestiture of UPS Freight was completed on April 30, 2021.

United Parcel Service, Inc. Supplemental Analysis of Currency - Year to Date (unaudited)

Currency Neutral Revenue Per Piece, Revenue and As Adjusted Operating Profit

		Six Mon Jui	ths En 1e 30	ded				Currency Neutral	
	<u></u>	2021		2020	% Change		Currency	2021 (1)	% Change
Average Revenue Per Piece:									
International Package:									
Domestic	\$	7.38	\$	6.41	15.1 %	\$	(0.56)	\$ 6.82	6.4 %
Export		31.85		28.45	12.0 %		(1.10)	30.75	8.1 %
Total International Package	\$	18.91	\$	16.61	13.8 %	\$	(0.81)	\$ 18.10	9.0 %
Consolidated	\$	12.19	\$	10.74	13.5 %	\$	(0.13)	\$ 12.06	12.3 %
		Six Months Ended June 30			Currency Neutral				
		2021		2020	% Change		Currency	2021(1)	% Change
Revenue (in millions):									
U.S. Domestic Package	\$	28,412	\$	24,530	15.8 %	\$	_	\$ 28,412	15.8 %
International Package		9,424		7,088	33.0 %		(394)	9,030	27.4 %
Supply Chain Solutions (3)		8,496		6,876	23.6 %		(109)	8,387	22.0 %
Total revenue	\$	46,332	\$	38,494	20.4 %	\$	(503)	\$ 45,829	19.1 %
		Six Months Ended June 30			Currency Neutral				
		2021		2020	% Change		Currency	2021(1)	% Change
As-Adjusted Operating Profit (in millions) (2):									
U.S. Domestic Package	\$	3,138	\$	1,616	94.2 %	\$	_	\$ 3,138	94.2 %
International Package		2,281		1,400	62.9 %		(81)	2,200	57.1 %
Supply Chain Solutions (3)		803		425	88.9 %		8	811	90.8 %
Total operating profit	\$	6,222	\$	3,441	80.8 %	\$	(73)	\$ 6,149	78.7 %

⁽¹⁾ Amounts adjusted for period over period foreign currency exchange rate and hedging differences

 $\label{thm:conform} \textit{Certain prior year amounts have been reclassified to conform to the current year presentation.}$

⁽²⁾ Amounts adjusted for transformation & other

⁽³⁾ The divestiture of UPS Freight was completed on April 30, 2021.

United Parcel Service, Inc. Aircraft Fleet - as of June 30, 2021 (unaudited)

			Operating Leases & Charters from				
De	escription	Owned and Finance Leases	Others	On Order	Under Option		
Operating:							
Boeing 757-200		75	_	_	_		
Boeing 767-300		70	_	2	_		
Boeing 767-300BCF		4	_	_	_		
Boeing 767-300BDSF		4	_	_	_		
Airbus A300-600		52	_	_	_		
Boeing MD-11		42	_	_	_		
Boeing 747-400F		11	_	_	_		
Boeing 747-400BCF		2	_	_	_		
Boeing 747-8F		22	_	6	_		
Other		_	294	_	_		

294

282

Total