UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 5, 2018



United Parcel Service, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

standards provided pursuant to Section 13(a) of the Exchange Act.□

001-15451 (Commission File Number) 58-2480149 (IRS Employer Identification No.)

55 Glenlake Parkway, N.E., Atlanta, Georgia (Address of principal executive offices)

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

30328

(Zip Code)

Registrant's telephone number, including area code (404) 828-6000

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) te by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securitie nge Act of 1934 (§ 240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting

Item 5.02. — Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

United Parcel Service, Inc. ("UPS") announced that it has appointed James J. Barber, Jr., age 57, as Senior Vice President and Chief Operating Officer of UPS. Mr. Barber most recently served as President of UPS International. UPS has not had a Chief Operating Officer since David P. Abney was promoted to Chairman and Chief Executive Officer in 2014.

Mr. Barber joined UPS in 1985 as a delivery driver. He served as Chief Operating Officer of UPS Europe, Middle East and Africa from 2010-2013, when he was promoted to Senior Vice President and President of UPS International.

Item 7.01 — Regulation FD Disclosure.

The press release issued on March 6, 2018 announcing Mr. Barber's promotion is included as Exhibit 99.1.

Item 9.01 — Financial Statements and Exhibits.

- (d) Exhibits
- 99.1 Press release dated March 6, 2018

The information in Items 7.01 and 9.01, including Exhibit 99.1, is furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liabilities under that section, and shall not be deemed to be incorporated by reference into the filings of UPS under the Securities Act of 1933, as amended, regardless of any general incorporation language in those filings.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED PARCEL SERVICE, INC.

/s/ NORMAN M. BROTHERS, JR.
Norman M. Brothers, Jr.

By:

Date:

March 6, 2018

Senior Vice President, General Counsel and Corporate Secretary

Contacts: Glenn Zaccara 404-828-4663 gzaccara@ups.com

UPS NAMES JIM BARBER CHIEF OPERATING OFFICER, APPOINTS NANDO CESARONE PRESIDENT, INTERNATIONAL

ATLANTA, March 6, 2018 - <u>UPS</u> (NYSE:UPS) Chairman and Chief Executive Officer David Abney today announced the appointment of Jim Barber as Chief Operating Officer. As UPS COO, Barber will assume responsibility for the company's global small package, freight, supply chain and freight forwarding units and engineering.

Further, Nando Cesarone is named International President, replacing Barber and joining UPS's Management Committee, the company's senior leadership group.

"I am pleased to elevate Jim Barber to this key leadership role," Abney said. "I look forward to his actions to achieve more profitable growth through driven execution, and by capitalizing on our investments in the network, technology and an expanded market presence. He possesses tremendous breadth of experience, knowledge and proven ability to generate sustained performance gains."

"These leadership appointments draw on the deep talent within UPS's management team. Nando brings extensive industry experience, innovative thinking and an entrepreneurial approach that will help our teams attain ambitious goals," Abney continued. "These appointments reward past performance, provide excellent career progression and create further development opportunities for UPS leaders elsewhere in the company."

Jim Barber has served as president of UPS International since 2013, with responsibility for distribution, forwarding, small-package delivery, brokerage, and customs compliance. He assumed responsibility for the Supply Chain and Freight Forwarding units in 2015. Jim also led UPS's growing investment in emerging markets, including the creation of the ISMEA operating district to capture opportunities in south-to-south trade in the Indian subcontinent, the Middle East and Africa.

Jim previously served as president of UPS Europe, helping oversee the second wave of international expansion for UPS that first began in the mid-1990s. Drawing upon his experience in UPS's Mergers and Acquisitions Group, Jim oversaw several key acquisitions and integrations. Barber held positions of increasing responsibility in finance, accounting and operations management located in the U.S., United Kingdom, Belgium and Germany. He joined UPS as a delivery driver in 1985. He holds a degree in Finance from Auburn University.

Barber also serves as a trustee of The UPS Foundation and serves on the boards of UNICEF USA and the Folks Center for International Business at the University of South Carolina.

Nando Cesarone, a 27-year UPS veteran, will be responsible for all UPS International operations. Cesarone was appointed president of UPS's European operations in 2016. The Europe region is UPS's largest non-U.S. region and generates more than half of the company's non-U.S. revenue. Before his most recent position, Cesarone served as president of the UPS Asia Pacific Region.

Cesarone has led UPS Europe to record business performance during the company's \$2 billion, five-year investment in the region's technology, network and infrastructure designed to further improve speed, capacity and reliability for customers of all sizes doing business in, to, and from Europe.

A native of Toronto, Canada, Cesarone held several key international management positions at UPS, including country manager for Austria, Hungary and Switzerland; vice president of Operations for UPS Canada; president for North-East Europe; and president, UPS Asia Pacific. While in Asia, he expanded UPS's presence in vital emerging markets, and 21 additional cities in China. He led strategic projects to accelerate intra-Asia transit times for more than 35 trade lanes connecting 41 markets and launched new products including Trade Management Services, and China-to-Europe rail freight. Cesarone, a member of the executive committee of the American Chamber of Commerce to the EU, received an MBA from Heriot Watt University - Edinburgh School of Business.

About UPS

UPS (NYSE: UPS) is a global leader in logistics, offering a broad range of solutions including transporting packages and freight; facilitating international trade, and deploying advanced technology to more efficiently manage the world of business. Headquartered in Atlanta, UPS serves more than 220 countries and territories worldwide. The company can be found on the web at ups.com and its corporate blog can be found at logistics.ups.com. To get UPS news direct, follow ups.com on Twitter.